



## Business, Corporate & Commercial Real Estate

### Description

Dunn DeSantis Walt & Kendrick has a dedicated practice group designed to meet the transactional needs of sophisticated business owners and investors. We represent ownership interests of businesses of all shapes and sizes, from start-ups to mergers and acquisitions, including deals involving commercial real estate in California and across the country. Our transactional practice includes negotiating, structuring, and executing agreements to enhance your competitive position and facilitate strategic growth. As trusted business advisors, we offer comprehensive counsel on a broad spectrum of business issues, catering to clients spanning diverse industries.

By providing contemporary, custom-tailored strategic business counseling and risk management strategies, we help owners and investors navigate today's complex business environment and avoid potential legal problems and disputes. We take great pride in providing reliable, practical advice and when necessary, we pursue resolution through litigation.

Our clients range from small, local start-ups to large, national companies. Our clients include accounting, architectural design and construction enterprises, fiduciary and financial services professionals, healthcare, hospitality and service industry companies, and insurance, legal, manufacturing, real estate investment and development, retail, software and technology, and transportation fields. We also counsel and advise religious and non-profit organizations. In addition, our team has advised architects, engineers, contractors, developers, and construction management firms in connection with the negotiation and drafting of various agreements. We regularly represent public entity interests in developing and negotiating communication plans to address local and national media coverage related to high profile matters.

Whether you are ready to start a new business, invest in a promising start-up, or sell a business started a lifetime ago, our team will help you devise and implement a strategy to achieve your unique goals, whether that means entity selection and formation advice, reviewing investment transaction documents, or drafting and negotiating contract documents for a multi-million-dollar deal.

A significant part of our transactional practice involves providing a legal services to real estate owners,

developers, investors, lenders, property managers construction industry businesses including designers and contractors, and real estate professionals. We handle all types of real estate transactions, sales and loans, related breach of contract disputes, commercial lease agreements and disputes, real estate fraud/failure to disclose, claims, and more.

Our attorneys assist clients promptly with the legal intricacies of the complex and fast-moving business world, without compromising the need to provide thorough, foresightful options, strategies, and solutions.

## Highlights

- Represented a public entity against claims for breach of contract brought by a building contractor. The claims arose from the construction of a public works project at San Diego International Airport, and included allegations of misrepresentations contained in plans and specifications. Obtained a defense verdict for client after a jury trial.
- Represented a San Diego-based general contractor in a dispute over delays in a complicated hospital construction project resulting in a large recovery for the contractor along with a waiver of all known and unknown claims against the contractor.
- Authored a successful motion to dismiss on the basis of forum non conveniens on the basis that California residents could not litigate in California courts claims involving real property located in Afghanistan, resulting in an order transferring venue to the court of Afghanistan.